



These are the sales conditions and payment terms for Zone Systems AB ("Zone" or the "Company")

## Sales conditions

### Warranty Validity period

2 years from date of delivery unless otherwise stated.

### Exchange rate

If the exchange rate upon delivery from the factory differs by more than +/- 2% from the base rate which, according to the Riksbank's website, applied on the day of the offer, the price must be adjusted accordingly.

To have the right to currency adjustment, two requirements must be met.

1. The current exchange rate in relation to the base rate must be changed by the agreed percentage. This means that the exchange rate for the day is compared with the agreed base rate and if the percentage change between them is greater than or equal to the agreed percentage, then the requirement is met.

2. The exchange rate change must have changed by the specified percentage for at least one (1) month. For the requirement to be met, it is sufficient that the average exchange rate change during one (1) month has changed by the agreed percentage. Both current and historical exchange rates are taken from the Riksbank's website. The value to be used is taken from the "Average" column.

### Material

Zone has the right to call for a new price negotiation if major material price adjustments have taken place from the date of the quote until the order for a quote is received.

### Invoicing

Upon product delivery and when the order value exceeds SEK 200,000, ½ the amount is invoiced at the time of order and the remaining ½ upon delivery according to the applicable shipping clause/delivery conditions. When installation is also included and the order value exceeds SEK 200,000, ½ the amount is invoiced at the time of the order and the remaining ½ when the installation has been performed. Zone reserves the right to apply other variants of advance payments for new customer relationships or other situations where the company deems such a need exists.

### Prototype

When producing a prototype and delivering it, written approval of the drawing/sketch applies as a point of reference. Pricing is agreed separately.

### Other delivery conditions

Orgalime S 2012 applies to deliveries of products unless otherwise agreed.

Orgalime SI 14 applies to installation of products unless otherwise agreed.

### Confidentially

All prices must be handled as confidential information.



## **Payment terms**

### **Invoice and payment.**

Zone currently offers invoices in pdf-format which are sent via email. The invoice should be paid within 30 days, unless otherwise agreed, to the bank details stated on the invoice. Unfortunately, we are currently unable to offer paper invoices via regular mail or e-invoices. If an agreement regarding financing has been agreed between the parties, these terms apply.

### **Reminder and collection in case of non-payment**

Reminders are sent via email. If Zone has not received payment within due date of the invoice, a first reminder is sent. A second reminder is sent within 5-10 days if payment is not received. If Zone has not received payment within 10 days, the company may send the invoice for collection. Any fees and interest charged by the collection agency will then be added to the invoice's original amount.

### **Late payment interest**

If the customer does not pay within the stipulated time, Zone has the right to debit the late payment interest under the terms of the order confirmation and invoice. After the due date, late payment interest can therefore be debited, currently at 10%.